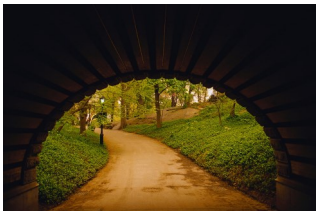


Mission Statements

The Community Action Committee of Pike County creates opportunities for individuals and families to reach their highest level of independence and self-sufficiency.

The Business Development Program enhances the economic potential in Pike, Adams, Brown, Lawrence, Jackson, Ross, and Scioto Counties through the facilitation of personal and professional development strategies and ultimately through job creation and retention.



941 Market Street, P. O. Box 799
Piketon, Ohio 45661



Providers of Educational,
Technical & Financial
Assistance to Individuals &
Small Businesses in Pike,
Adams, Brown, Lawrence,
Jackson, Ross, & Scioto
Counties



**Working to promote
economic growth
in the area since 1993**

941 Market Street
Piketon, Ohio 45661
Phone: 740.289.2371
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www.businessdevelopmentprogram.org





Microenterprise/ Small Business Lending Program

The Microenterprise/Small Business Lending Program enables individuals and business owners in Pike, Adams, Brown, Lawrence, Jackson, Ross, and Scioto Counties to gain access to capital for their start-up or expanding businesses. The program consists of a **Revolving Loan Fund (RLF)** in which interest rates are competitive.

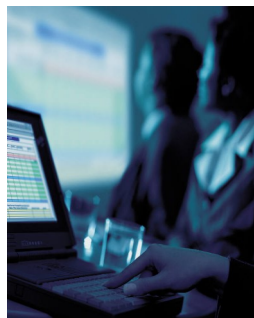
The Microenterprise/Small Business Lending Program is a comprehensive model that offers a means to achieve economic self-sufficiency through a combination of personal and business development and loans. This model is aimed at those excluded from the economic mainstream. By building long-term relationships with clients, it works toward development of the whole person, through business training and personal progress, known collectively as technical assistance.

Microenterprise/Small Business Lending Program Facts (1994 through June 30, 2017)

Loans Approved:	111
Dollars Loaned:	\$ 3,076,140
Dollars Leveraged:	\$ 6,035,432
Average Loan:	\$ 27,713
Business Start-ups/ Expansions:	158
Jobs Created or Retained:	503
Participants completing classroom training	410
Enrolled in Business Development Program	1,185

The Business Development Program can provide additional information about the Microenterprise/Small Business Lending Program, as well as information on other developmental programs and training:

- ◆ **Small Business Classes**
- ◆ **Small Business Technical Assistance**
- ◆ **Business Plan Development**
- ◆ **Goal Setting**
- ◆ **Team Building**
- ◆ **Customer Service**
- ◆ **Marketing Assistance**
- ◆ **Customized Learning Opportunities**



- ◆ **Financial Literacy**
- ◆ **Computer Training (MS Office & QuickBooks)**

This institution is an equal opportunity provider and employer.

The Community Action Committee of Pike County began to expand into the field of small business development in early 1993 with the first services provided to customers in January, 1994.

Since 1993, the Business Development Program of the Community Action Committee of Pike County has been providing business development services including one-on-one business counseling, small business classes, financial assistance and various forms of technical assistance.



- ◆ In October, 1997, the Community Action Committee of Pike County's Microenterprise Program gained the attention of *The Wall Street Journal* and secured a front page article in the renowned newspaper.
- ◆ In 1998, the program was selected as a semi-finalist in the John F. Kennedy School of Government at Harvard University, Innovations in American Government.
- ◆ In 2003, the program was a recipient of the Ohio Housing and Governor's Award for Excellence.
- ◆ In 2011, the program was the first recipient in the state of Ohio to receive the USDA's Rural Microenterprise Assistance Program (RMAP) funding.
- ◆ In 2013, the program acquired the former Southern Ohio Growth Partnership's (SOGP) business loan portfolio of approximately 40 active loans and approximately \$1 million in loan money thus adding Adams, Brown, and Lawrence counties to the service area. The portfolio consisted of USDA RBEG and IRP funds.



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